



CENTER FOR A COMPETITIVE WORKFORCE

GLOBAL TRADE & LOGISTICS REGIONAL PROGRAM ADVISORY

Los Angeles Community College Program Look Book
October 15, 2021 | 10:00 - 11:30AM



In partnership with the Center for a Competitive Workforce, the Regional Directors of Employer Engagement, and the Los Angeles Economic Development Corporation

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California
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LOS ANGELES COUNTY
ECONOMIC DEVELOPMENT CORPORATION
Collaboratively Advancing Growth and Prosperity for All



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MEETING AGENDA

Date and Time	October 15, 2021 from 10:00am -11:30am
Occupation	Global Trade, Supply Chain and Logistics
Opening Remarks	<ul style="list-style-type: none">- Welcome and Introductions Jessica Ku Kim, LAEDC- Center for a Competitive Workforce Overview Richard Verches, CCW- Trade and Logistics Demand and Supply Data Luke Meyer, COE and Alexander Specht, LAEDC- Global Trade Career Guide and Proven Ready Resource Ruth Amanuel & Katie Mishler, Regional Directors of Employer Engagement
Discussion Topics Moderated by Jessica Ku Kim	<ul style="list-style-type: none">- Industry workforce trends- Technology and AI impacts- Opportunities to bridge knowledge, talent and certification gaps- Industry trends used to access entry-level talent
Curriculum Review and Feedback Poll	Colleges represented: <ul style="list-style-type: none">- Compton College- East Los Angeles College- El Camino College- Long Beach City College- Los Angeles City College- Los Angeles Harbor College- Los Angeles Southwest College- Los Angeles Trade Technical College- Mt. San Antonio College- Pasadena City College- Rio Hondo College- Santa Monica College- West Los Angeles College
Closing Remarks	Next Steps and Adjournment Richard Verches, CCW



CENTER FOR A COMPETITIVE WORKFORCE

Mission

Center for a Competitive Workforce (CCW) was established in 2017 as a Strong Workforce Program regional project of the 19 community colleges in the Los Angeles region in collaboration with the LA/OC Center of Excellence for Labor Market Research (COE) hosted at Mt. San Antonio College and the Los Angeles County Economic Development Corporation (LAEDC).

In partnership with the COE and LAEDC Institute for Applied Economics, CCW has published multiple labor market reports that analyze labor supply and demand data for middle-skill occupations in high-growth industries to inform and influence the development of new or modified career education and workforce development programs and curricula. CCW supports quarterly convenings with education, workforce, nonprofit, government and industry leaders in three of the LA region's most highly concentrated and fastest growing industry sectors of advanced transportation, bioscience and digital media/entertainment, with the co-equal goals to strengthen industry engagement with community college faculty and to connect more community college students to meaningful work-based learning opportunities, as one of the best ways to constructively prepare them for the 21st century jobs and careers in the fast-emerging and rapidly-changing knowledge-intensive industries that will drive our regional economy today and tomorrow.

CCW, in partnership with the regional directors for employer engagement, is piloting seven regional advisory committees to further strengthen regional alignment of and ongoing connections between faculty and industry. CCW has developed two online platforms: a biosciences industry portal and a regional Workforce and Education Partner Portal that employs technology to increase the speed and richness of industry-college connections, to seamlessly access and deploy the economic intelligence gleaned through industry engagement, and to rapidly expand and scale the number of work-based learning and employment opportunities for career education students and graduates with certificates and degrees.

Learn more at www.CompetitiveWorkforce.LA.



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ECONOMIC DEVELOPMENT CORPORATION
Collaboratively Advancing Growth and Prosperity for All

Funded by the California Community Colleges Chancellor's Office under the Strong Workforce Program (SWP) as a Los Angeles Regional Project.

The Los Angeles County Economic Development Corporation (LAEDC) was founded in 1981 as a nonprofit, public-benefit organization to harness the power of private sector in collaboration with L.A. County, to guide economic development and create more widely shared prosperity. LAEDC collaborates with all stakeholders in the region including education, business, and government. Learn more at www.LAEDC.org.



Contact Information



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INDUSTRY REPRESENTATION

Avin Sharma, Director of Labor Relations & Workforce Development, Port of Los Angeles



Avin joined the Port after having served in President Barack Obama's Administration as White House Liaison and Counselor to U.S. Secretary of Labor Tom Perez. In his role at the Port he is responsible for engaging and maintaining relationships with labor unions and leading the Port's efforts to develop initiatives that support workforce development in the goods movement sector across Southern California. In January 2020, Governor Gavin Newsom appointed Avin as a board member of the California Workforce Development Board, responsible for the oversight and continuous improvement of the workforce system in California. From the Fall 2020 through January 2021, he served as the lead for the US Department of Labor on the Biden-Harris Presidential Transition Team.

Amber Meshack, Director, Business, Jobs & Social Responsibility Division, Los Angeles World Airports (LAWA)



Amber Meshack is the Director of the Business, Jobs, & Social Responsibility (BJSR) Division at Los Angeles World Airports (LAWA). As Director of the BJSR Division, Ms. Meshack is responsible for workforce and business opportunity programs including ensuring delivery of inclusivity commitments for the \$14B LAWA capital program, overseeing LAWA'S First Source Hiring Program, managing the small contractor development and bonding assistance program, and developing strategic partnerships for business and workforce development. Prior to taking on the role of BJSR Director, Ms. Meshack worked on the LAX Landside Access Modernization Program (LAMP), where she managed executive operations and procurements, including for the City's largest ever public-private-partnership project, the \$4.9B Automated People Mover, the largest contract ever entered into by the City of Los Angeles. As part of that effort, Ms. Meshack was responsible for developing the local hire, workforce, and small, local, and disadvantaged business contracting requirements. Before coming to LAX, Ms. Meshack helped to establish the City of Los Angeles Neighborhood Council system and was an organizer with the Los Angeles Alliance for a New Economy, "the living wage coalition", helping to establish local livable wages.

Christian Gonzalez, Human Resources Supervisor, United Parcel Service (UPS)



Christian was born in the U.S. but was raised in Mexico. He came back to the U.S. when he was 13 years. After high school, he went to East Los Angeles College to obtain his associates degree and eventually was inspired to pursue his bachelor's degree. He transferred to Cal State LA in 2017 and completed his bachelor's degree in 2019. His major was business administration with an option in operations and supply chain management. He is currently working as a Human Resources supervisor for UPS, and he also teaches part-time at East Los Angeles College. He loves both jobs because he can keep with the current trends in the industry and can also help his students get jobs. On his personal time, he likes to explore new places and watch action movies with his family.



Dan Monnier, LCB, Branch Manager, C.H. Powell Company and Treasurer, Los Angeles Customs Brokers and Freight Forwarders Association (LACBFFA)



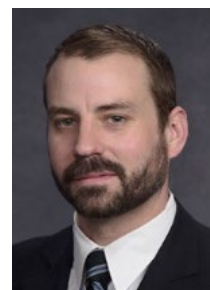
The LACBFFA was Established in 1949, the Los Angeles Customs Brokers and Freight Forwarders Association (LACBFFA) is a premier organization in Southern California for International Trade, representing common business interests of Customs Brokers, Freight Forwarders and Non-Vessel Ocean Common Carriers located in the LAX, Port of LA/Long Beach region. LACBFFA collaborates with government, carriers, industry and one another. Licensed U.S. Customs Brokers and Freight Forwarders are responsible for facilitating goods moving through the Ports of LA/Long Beach and LAX. Education is a major cornerstone of the LACBFFA. We offer Scholarships to our Customs Brokers Exam Preparation Course in the spring and fall. Former LACBFFA President, Norman Harris, has taught the course since 2009 and has educated more than 800 individuals of which 100 have earned their Customs Broker License, allowing them to elevate their career paths. In addition, LACBFFA holds monthly programs relating to Customs and Border Protection and some of the over 40 partner government agencies (PGA's) involved in regulating trade. We strive to keep our members informed as our industry faces increasing challenges and liabilities. LACBFFA is the liaison to many of the stakeholders in the government and private sector, addressing challenges and contributing to solutions. LACBFFA binds public and private sector trade interests, importers, exporters, government agencies, truckers, and warehouse and fulfilment centers in our region. LACBFFA is a member and board seat holder of the Pacific Coast Council www.pacificcoastcouncil.org which represents custom brokers and freight forwarders from Seattle to Otay Mesa and over 800 West Coast customs brokers.

Gabriel Shweiri, President and CEO, BGI Worldwide Logistics



Gabriel's professional career began directly out of graduate school, working for one of the largest US-based freight forwarding companies. His experiences took him through sales, operations, technology, accounting, management and marketing as well as the functional areas of import, export, surface, air and ocean logistics. Gabriel is currently Chair of the Global Business & Entrepreneurship department at Santa Ana College, and has been an instructor for more than 20 years. He also serves on the board of governors of NASBITE International and has served as a member of its executive committee. Gabriel earned his MIM from Thunderbird and his bachelor's degree in International Affairs from George Washington University in Washington, DC.

Matt Schrap, Chief Executive Officer, Harbor Trucking Association



Matt Schrap currently holds the position of Chief Executive Officer for the Harbor Trucking Association. He began his journey with the HTA on June 11 of 2021 and has been rapidly familiarizing himself with the myriad of issues impacting harbor drayage on the West Coast. Previously, Matt was the Vice President of Government Programs for the Velocity Vehicle Group where he worked closely with governmental organizations and assisted equipment owners with in-use regulatory compliance standards and public assistance opportunities available for heavy duty equipment turnover. Before his time at VVG, Matt held the position the as Director of Environmental Affairs for the California Trucking Association after completing a Fellowship with the Center for California Studies, State Senate Fellows Program. He is also currently an instructor for the Center for International Trade and Transportation Global Logistics Professional Designation and holds an MA in Public Policy Administration from CSULB and a BA in Government from Sacramento State.



Nancy Tovar Huxen, Strategic Communications Manager, Corporate and Public Affairs Division, The Aerospace Company



Nancy Tovar Huxen is a strategic communications manager at The Aerospace Corporation. Her primary focus is the development and execution of communications strategies and solutions to favorably position Aerospace with key internal and external stakeholders. Tovar Huxen assumed her current role in 2019. Previously, she served as vice president of corporate communications and social media at Comerica Bank for nearly 10 years. Over the span of her career, Tovar Huxen has worked for several Fortune 100 companies, including Verizon Communications and Ford Motor Company, where she helped introduce the Ford Focus to the U.S. market. Tovar Huxen received her Bachelor of Arts in Political Science and Economics from San Diego State University and MBA from Pepperdine University. She resides in Redondo Beach, Calif., with her family and their two rescue dogs, Henry and Louis.

Grace Hwang, Campus Talent Acquisition, American Airlines



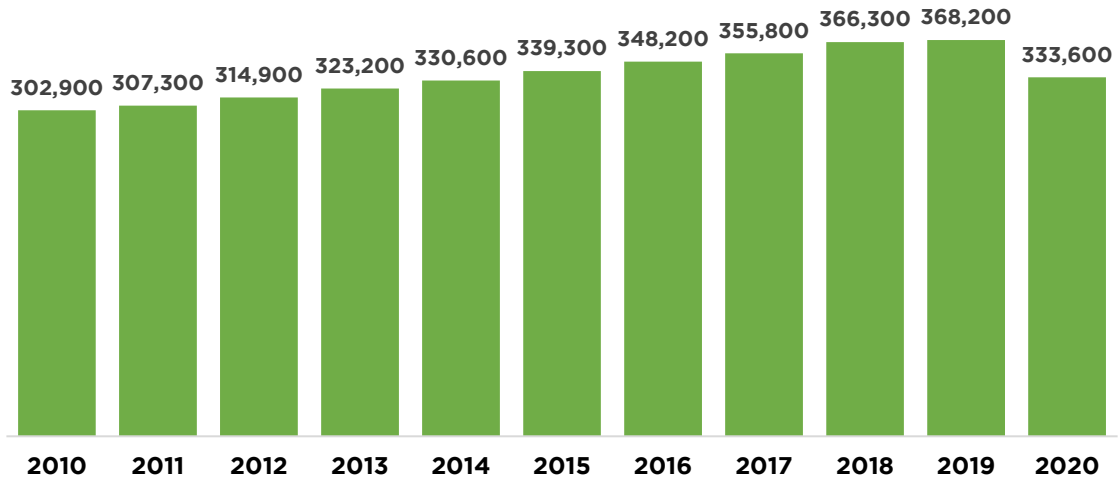
Grace Hwang leads Campus Recruiting and Early Careers at American Airlines. She has been with AA five years, working in Loyalty, Network Planning, internal consulting, and Leisure Sales before transitioning into HR three months ago. She received her undergraduate business degree from the Wharton School of Business at the University of Pennsylvania, as well as her MBA from Emory University's Goizueta Business School.



TRADE AND LOGISTICS DEMAND DATA

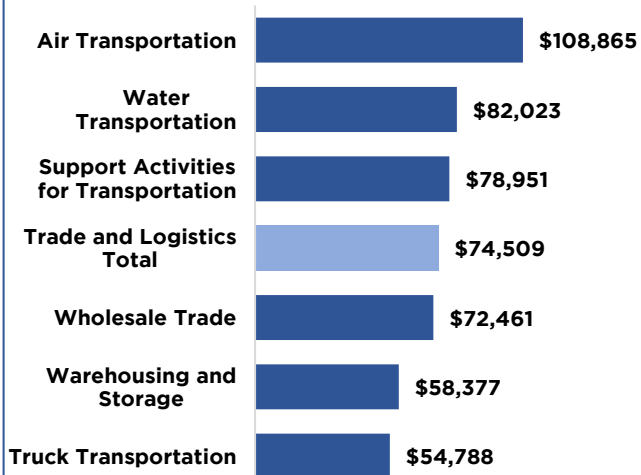
Current Landscape

**Trade and Logistics Employment
Los Angeles County, 2010 - 2020**



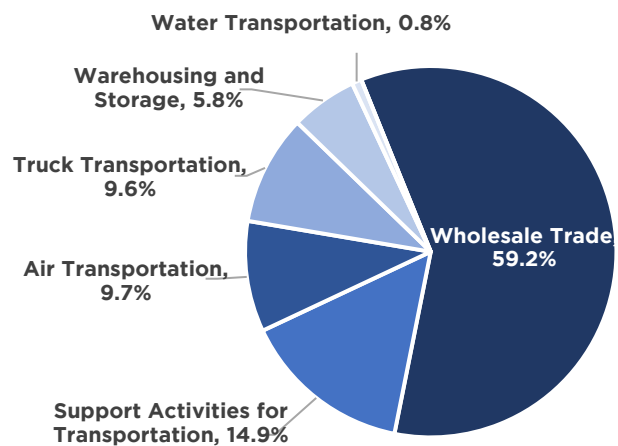
Source: CA EDD

Average Annual Pay in Trade and Logistics Industries Los Angeles County 2020



Source: CA EDD

Employment Distribution for Trade and Logistics Los Angeles County 2020

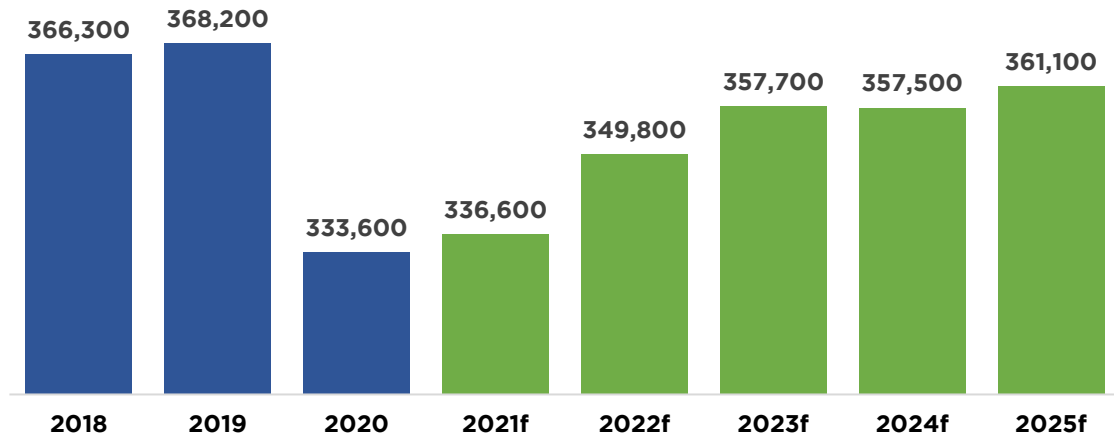


Source: CA EDD



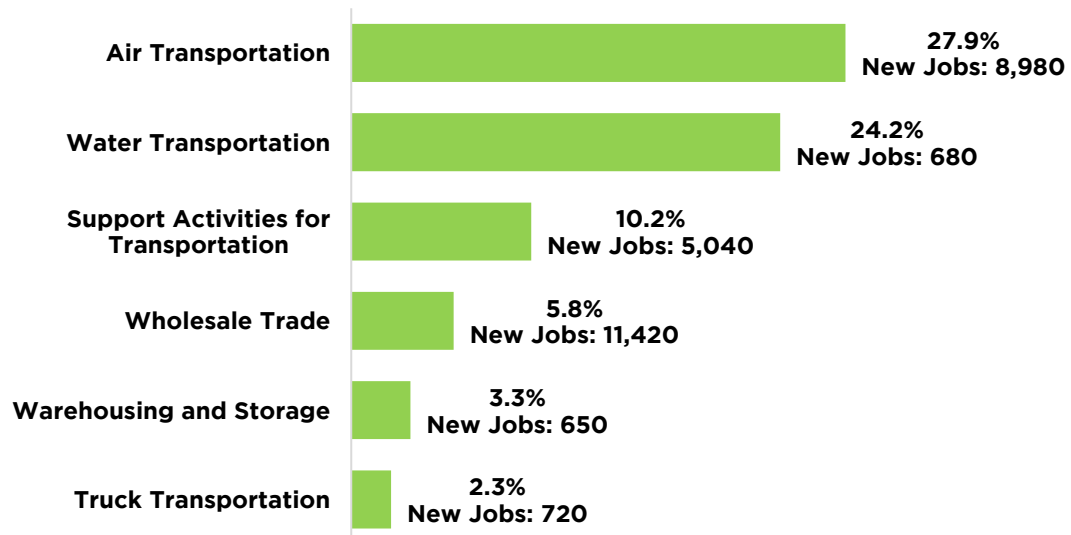
Employment Forecast

Trade and Logistics Forecasted Employment Los Angeles County, 2021 - 2025



Source: CA EDD, Estimates from LAEDC

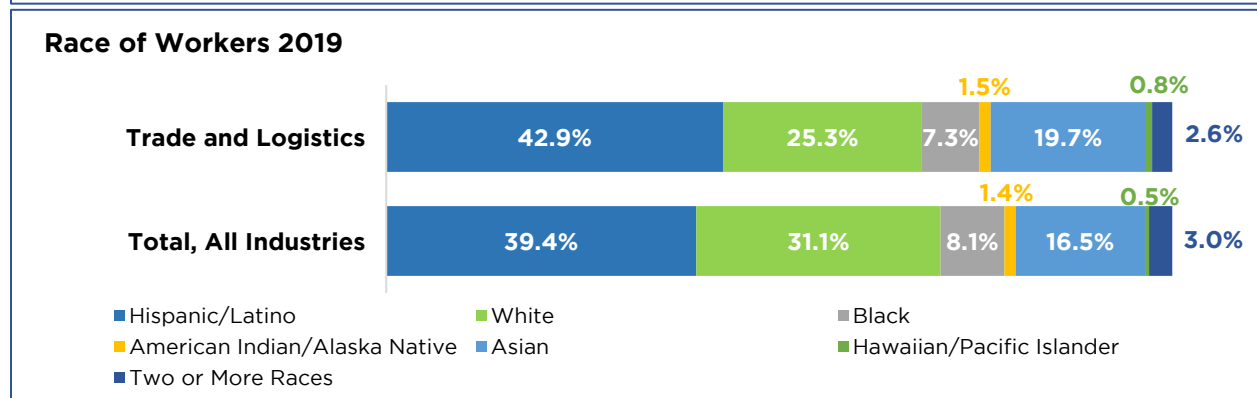
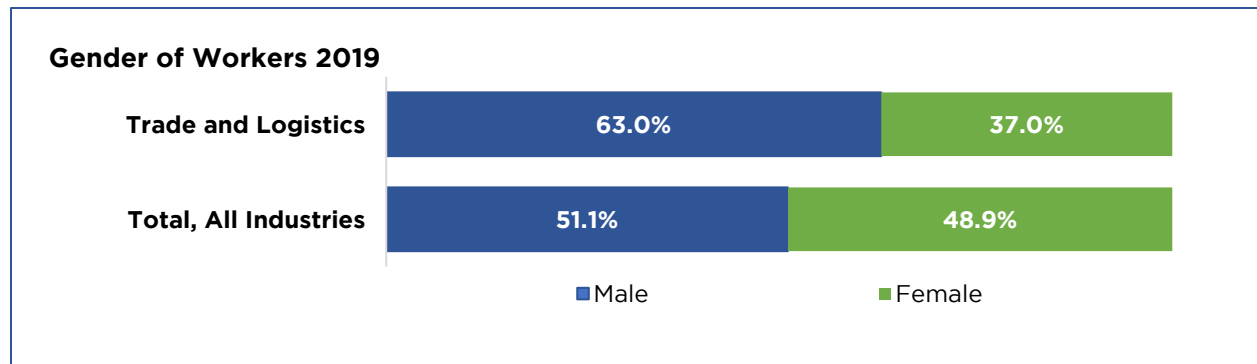
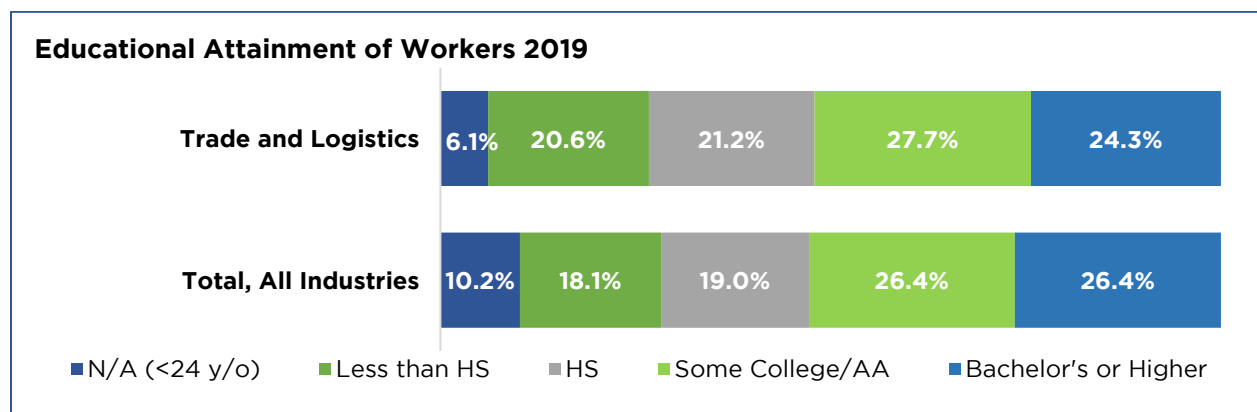
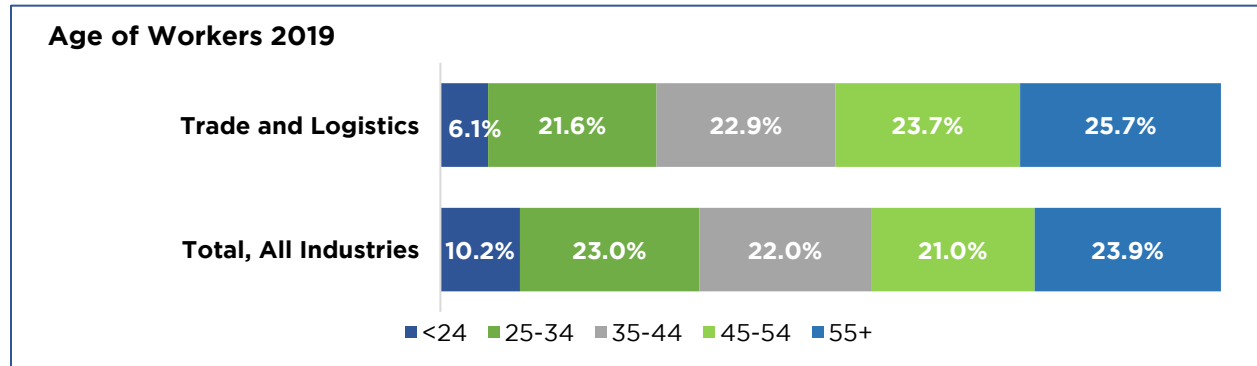
Forecasted Employment Growth in Trade and Logistics Industries Los Angeles County, 2021 - 2025



Source: CA EDD, Estimates from LAEDC



Industry Demographics





Occupational Profiles

Demographic		Transportation, Storage and Distribution Managers (11-3071)	Logisticians (13-1081)	Cargo and Freight Agents (43-5011)	Production, Planning and Expediting Clerks (43-5061)	Shipping, Receiving and Inventory Clerks (43-5071)	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors (53-1047)	Wholesale and Retail Buyers, Except Farm Products (13-1022)	Buyers and Purchasing Agents, Farm Products (13-1021)
Sex	Male	80.2%	72.0%	59.9%	44.4%	65.5%	84.3%	39.5%	60.9%
	Female	19.8%	28.0%	40.1%	55.6%	34.5%	15.7%	60.5%	39.1%
Education	Less than High School	7.2%	0.0%	0.0%	1.1%	18.7%	10.6%	2.4%	37.3%
	High School (or equivalent)	28.5%	16.2%	24.1%	9.7%	35.9%	25.7%	19.1%	0.0%
	Some College/Associate	35.9%	25.1%	62.3%	32.4%	32.9%	37.1%	37.0%	0.0%
	Bachelor's	26.0%	49.1%	10.8%	48.0%	12.0%	25.3%	30.7%	62.7%
	Master's or Higher	2.4%	9.7%	2.7%	8.7%	0.4%	1.3%	10.8%	0.0%
Age	< 24	1.5%	5.2%	0.0%	9.7%	14.2%	1.9%	10.0%	0.0%
	25 - 39	34.6%	41.5%	51.6%	59.4%	39.9%	30.2%	38.6%	0.0%
	40 - 54	42.0%	39.2%	9.9%	14.1%	31.1%	38.7%	24.6%	39.1%
	54 +	21.9%	14.1%	38.5%	16.8%	14.8%	29.2%	26.8%	60.9%
Race/Ethnicity	Hispanic	43.0%	27.5%	32.3%	37.3%	75.0%	70.2%	37.2%	0.0%
	White	23.7%	35.6%	8.6%	43.0%	8.8%	14.1%	36.0%	39.1%
	Asian	19.0%	24.9%	28.0%	15.6%	8.7%	5.5%	19.4%	60.9%
	Black	9.9%	4.3%	23.1%	1.0%	6.2%	8.1%	3.6%	0.0%

Source: PUMS 2019

Educational Attainment of Workers Hired in Trade and Logistics, Los Angeles County 2019

Educational Attainment	Hires	Percent of Total
N/A (<24 years old)	6,450	16.8%
Less than HS	7,380	19.2%
HS	7,620	19.8%
Some College/AA	9,220	24.0%
Bachelor's or Higher	7,810	20.3%
	38,490	100.0%

Source: QWI

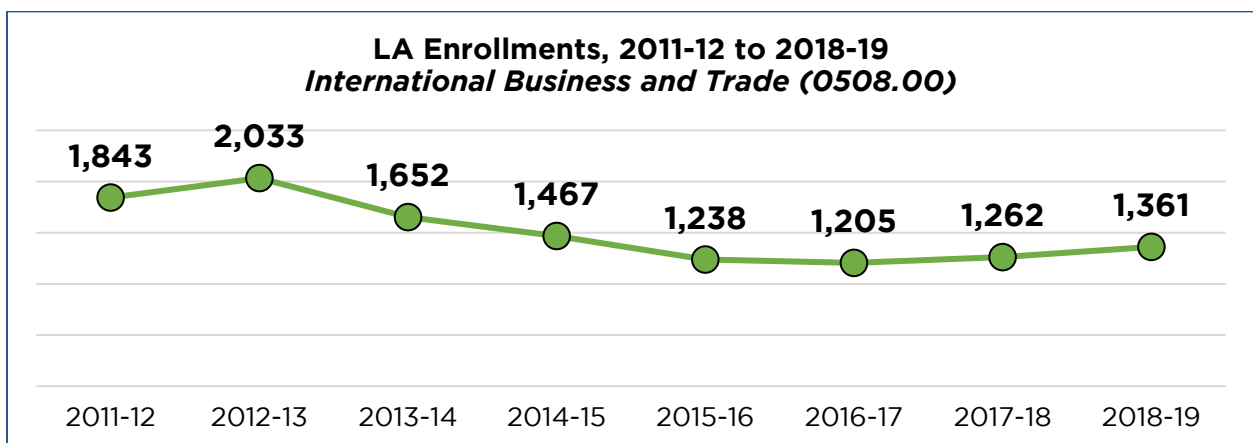


COMMUNITY COLLEGE TALENT SUPPLY

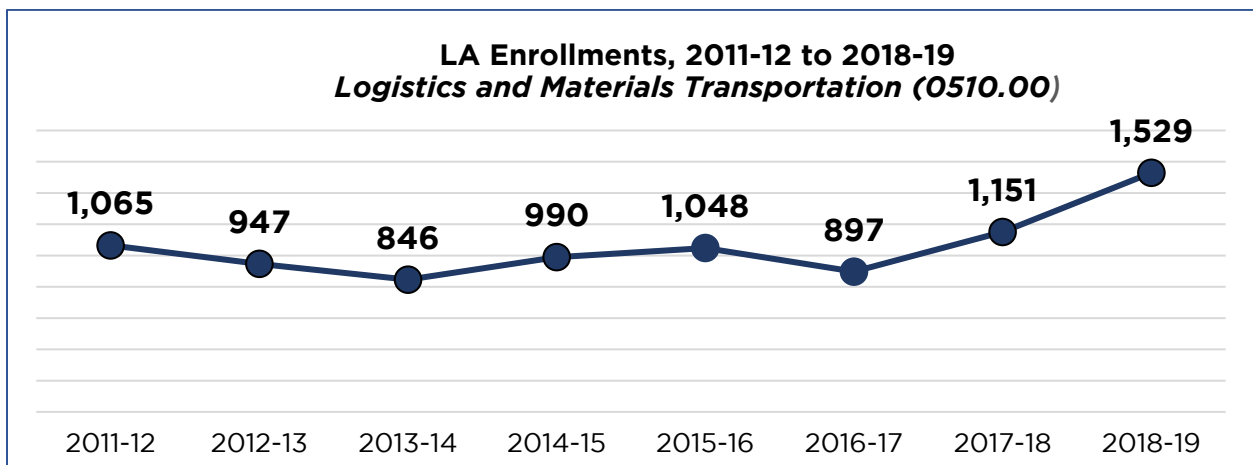
Two community college programs have historically prepared students for careers involved in the global supply chain:

- International Business and Trade (TOP 0508.00)
- Logistics and Materials Transportation (TOP 0510.00)

Combined, there were 2,890 enrollments in these regional programs during the 2018-19 academic year. Enrollment trends by program appear below:



Source: Cal-PASS Plus LaunchBoard



Source: Cal-PASS Plus LaunchBoard



Between 2017 and 2020, community colleges in the region conferred an average of 164 awards in these two training programs.

TOP	Program	2017-18 Awards	2018-19 Awards	2019-20 Awards	3-Year Average
0508.00	International Business and Trade	67	68	75	70
0510.00	Logistics and Materials Transportation	121	105	56	94
LA Supply Total/Average		188	173	131	164

Source: CCCCCO MIS Datamart

LA International Business and Trade Programs

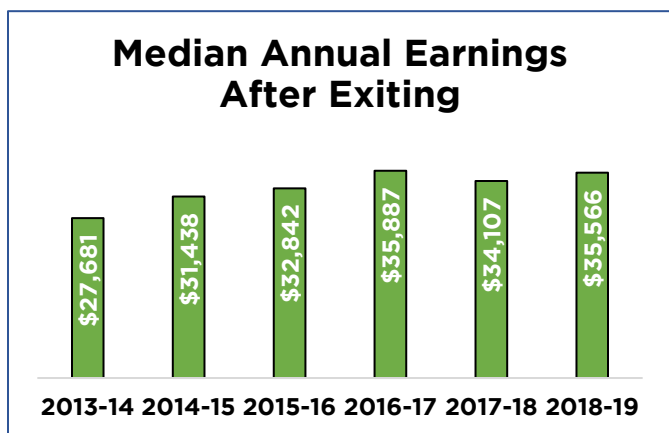
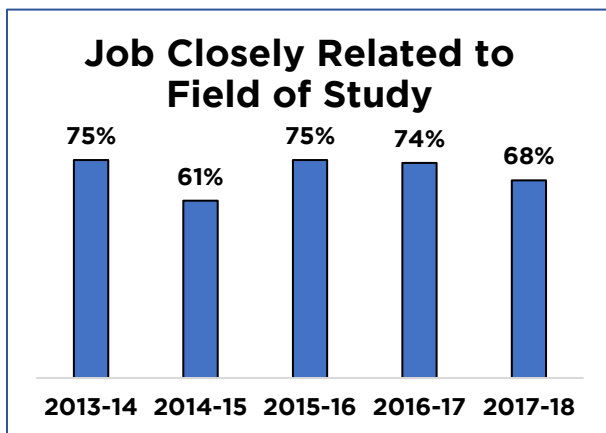
International Business and Trade community college programs focus on the principles of managing a business in an international context, and the exporting or importing of industrial or consumer goods in world markets. This includes trade regulations and controls, foreign trade operations, locating markets, negotiating practices, monetary issues, as well as international law and public relations. Eleven out of the 19 LA community colleges currently offer programs in this area.

College	Local Program Title	Award Offered
Cerritos	Business Administration: International Business	<ul style="list-style-type: none"> • A.A. Degree • Certificate of Achievement
East L.A.	International Trade/Global Business Relations	<ul style="list-style-type: none"> • Certificate of Achievement
Glendale	International Business Professional	<ul style="list-style-type: none"> • A.S. Degree • Certificate of Achievement
L.A. City	Global Business	<ul style="list-style-type: none"> • Noncredit Program
L.A. Harbor	Global Trade & Logistics/International Sales and Marketing Professional	<ul style="list-style-type: none"> • Certificate of Achievement • Noncredit program
L.A. Pierce	International Business	<ul style="list-style-type: none"> • Certificate of Achievement
Long Beach City	Business - International Business Concentration	<ul style="list-style-type: none"> • A.A. Degree • Certificate of Achievement
Mt. San Antonio	International Business Levels 1, 2 & 3	<ul style="list-style-type: none"> • A.A. Degree • Certificate of Achievement • Noncredit Program
Pasadena City	Business Administration - International Business/Trade	<ul style="list-style-type: none"> • A.S. Degree • Certificate of Achievement
Rio Hondo	International Business Management	<ul style="list-style-type: none"> • A.S. Degree • Certificate of Achievement
Santa Monica	International Business	<ul style="list-style-type: none"> • Certificate of Achievement

Source: The Chancellor's Office Curriculum Inventory System (COCI)



Sixty-eight percent of exiting students report working in a job closely related to their field of study (2017-18) and report earning over \$35,500 annually (2018-19).



Source: Cal-PASS Plus LaunchBoard

LA Logistics and Materials Transportation Programs

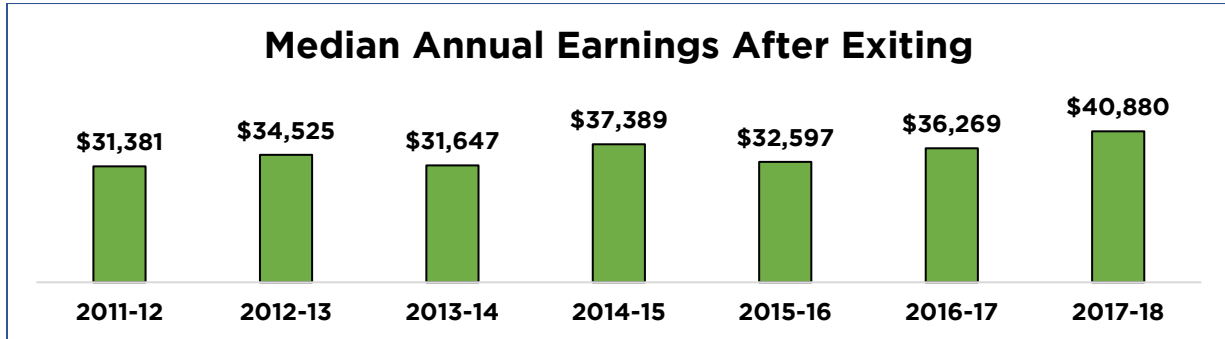
Logistics and Materials Transportation community college programs focus on the theory, principles, functions, and procedures for the orderly and economic receiving, manufacturing, shipping, and servicing of products or services. Six out of the 19 currently offer programs in this area.

College	Local Program Title	Award Offered
East L.A.	Technology and Logistics	<ul style="list-style-type: none"> A.A. Degree Certificate of Achievement
Rio Hondo	Logistics Management	<ul style="list-style-type: none"> A.S. Degree Certificate of Achievement
Santa Monica	Logistics and Supply Chain Management	<ul style="list-style-type: none"> A.S. Degree Certificate of Achievement
Mt. San Antonio	Supply Chain Management	<ul style="list-style-type: none"> Certificate of Achievement
L.A. Harbor	Fundamentals Of Warehousing And Distribution	<ul style="list-style-type: none"> Noncredit program
East L.A.	Industry Safety Standards	<ul style="list-style-type: none"> Certificate of Achievement

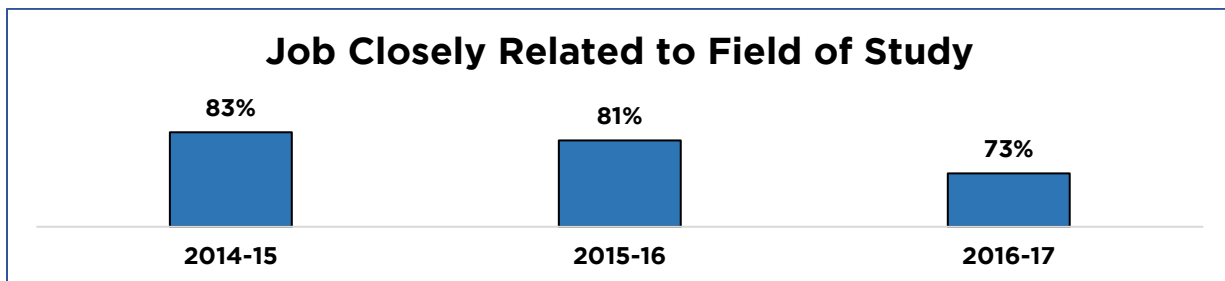
Source: The Chancellor's Office Curriculum Inventory System (COCI)



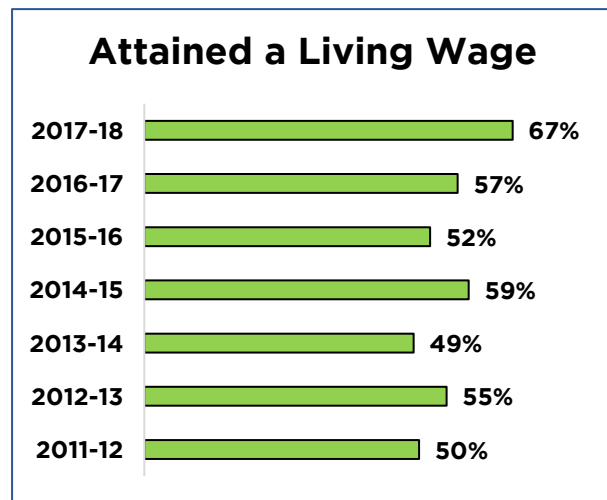
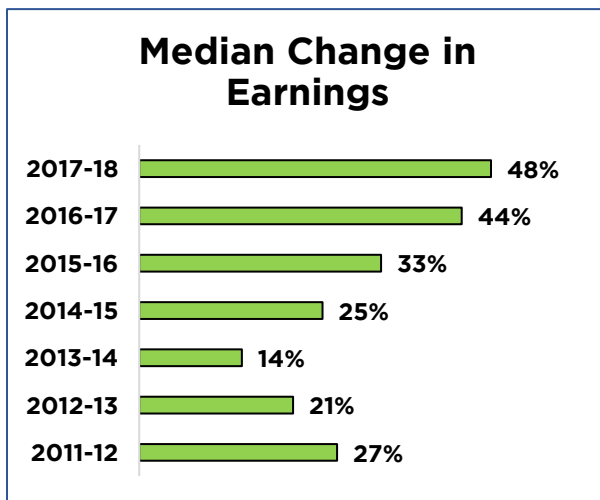
Seventy-three percent of exiting students report working in a job closely related to their field of study and report earning nearly \$40,900 annually.



Source: Cal-PASS Plus LaunchBoard



Source: Cal-PASS Plus LaunchBoard



Source: Cal-PASS Plus LaunchBoard

Target Occupations for Regional Training Programs

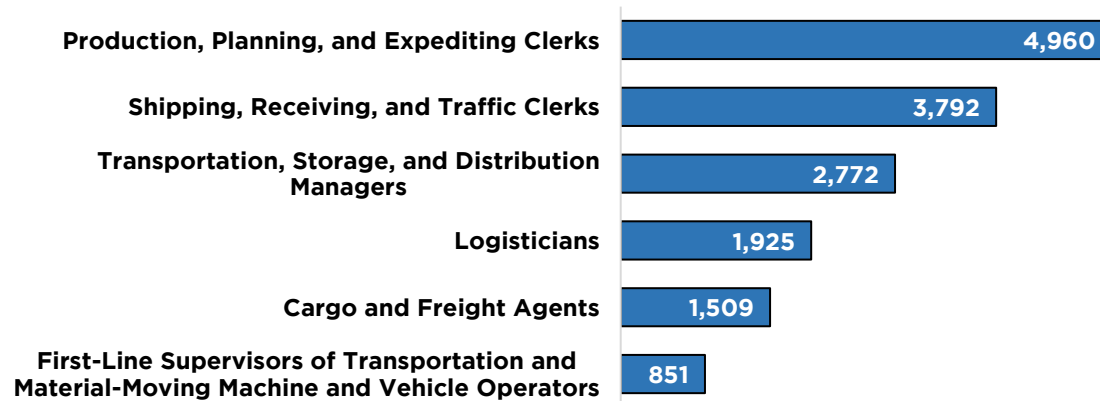


Occupation (SOC)	2020 Jobs	2025 Jobs	5-Yr Change	5-Yr % Change	Annual Openings	Entry-Level Hourly Earnings (25 th Percentile)	Median Hourly Earnings	Experienced Hourly Earnings (75 th Percentile)
Transportation, Storage, and Distribution Managers (11-3071)	5,484	5,463	(21)	(0%)	371	\$33.22	\$46.08	\$64.03
Logisticians (13-1081)	6,326	6,325	(1)	(0%)	529	\$32.19	\$40.67	\$51.80
Cargo and Freight Agents (43-5011)	7,279	7,632	352	5%	713	\$17.90	\$22.77	\$29.21
Production, Planning, and Expediting Clerks (43-5061)	16,907	16,449	(458)	(3%)	1,555	\$18.74	\$24.34	\$30.75
Shipping, Receiving, and Inventory Clerks (43-5071)	25,400	23,238	(2,161)	(9%)	2,177	\$14.13	\$16.52	\$20.54
First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors (53-1047)	14,488	14,726	238	2%	1,393	\$19.55	\$25.25	\$32.39
Total	61,397	59,108	(2,289)	(4%)	5,345	-	-	-



Job Postings for Target Occupations (Sept. 1, 2020 – Aug. 31, 2021)

Number of Postings by Occupation



Sample of Job Titles from Job Postings

- Warehouse Supervisor
- Shipping and Receiving Clerk
- Logistics Coordinator
- Warehouse Manager
- Shipping Clerk
- Production Coordinator
- Receiving Clerk
- Shipping and Receiving
- Freight/Receiving
- Retail Receiving Associate
- Expeditor
- Production Planner
- Logistics Clerk
- Supply Chain Analyst

Top Employers posting Jobs Ads	# of Job Ads	Top Skills from Job Ads	# of job Ads
Burlington Stores	270	Scheduling	4,583
Northrop Grumman	252	Logistics	3,090
Macy's	218	Customer Service	2,439
The Home Depot Incorporated	178	Shipping and Receiving	2,325
El Super	141	Shipping	2,302
SpaceX	110	Forklift Operation	2,188
Walmart/Sam's	88	Inventory Management	1,664
Disney	65	Enterprise Resource Planning (ERP)	1,464
Sysco Corporation	62	Supply Chain Knowledge	1,436
FedEx	53	Data Entry	1,429

Source for all Job Posting data: Burning Glass

Industries from Job Ads

General Freight Trucking, Aerospace Product and Parts Manufacturing, Department Stores, Building Material and Supplies Dealers, General Medical and Surgical Hospitals, Other General Merchandise Stores.



REGIONAL DIRECTORS OF EMPLOYER ENGAGEMENT

Regional Directors play a key role in implementing activities and achieving outcomes for their designated sector by working with community colleges in the designated region to strengthen connections between career education and business and industry.

The Regional Directors develop partnerships with business and industry, working closely with key talent including Regional Chairs, Centers of Excellence, Technical Assistance Providers, Pathway Coordinators, Statewide Directors, and other Regional Directors of Employer Engagement.

For more information regarding Regional Directors and their industry sectors, use the following link: www.laocrc.org/member-resources/rdee

The link to the report released can be found here: <https://globaltradecareers.com/>.

Contact Information



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www.globaltradeworkforce.com/





COMMUNITY COLLEGE REPRESENTATION

- Compton College
- East Los Angeles College
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Compton College

Program Name	Computer Information Systems
Website	www.compton.edu/Academics/CTE/cis/index.aspx
Competencies Focus	The computer and information systems program is intended for students interested in information systems, and can lead to a degree or certificate of competence and career placement or advancement. A variety of courses will enable students to design graphical user interfaces, perform systems analysis, develop Web pages, spreadsheets, and databases, and implement and maintain LANs (Local Area Networks). The program leads to career opportunities as software specialists, web programmers, database developers, systems analysts, or network administrators.
Cohort Size	15-20+ students
Hiring Timeframe	Following 8-12 month program
Program Name	Automotive Technology
Website	www.compton.edu/academics/CTE/autotech/index.aspx
Competencies Focus	The automotive technology program prepares students for employment in the field and provides upgrade opportunities for currently employed personnel. By completing the degree or certificate requirements, the student will gain proficiency in safety practices, automotive service, testing, troubleshooting, brakes, suspension, wheel alignment, engine tune-up, electrical systems, fuel systems (carburetion and fuel injection), emission systems, transmissions, drive trains, engine repair, engine rebuilding, automotive machining, or air conditioning. A student completing degree or certificate requirements may expect to enter industry as a technician in automotive service, repair, tune-up, smog certification, or automotive air conditioning.
Cohort Size	15-20+ students
Hiring Timeframe	Following 8-12 month program



Additional relevant programs include:

- Machine Tool Technology
 - o www.compton.edu/academics/CTE/mtt/index.aspx
- Air Conditioning and Refrigeration
 - o www.compton.edu/academics/CTE/airconditioning-refrigeration/index.aspx
- Automotive Collision Repair / Painting
 - o www.compton.edu/Academics/CTE/autocollision/index.aspx

Division II CTE program information available here:

www.compton.edu/academics/div2 For more information, contact:

Nicole Smith, Job Placement Specialist Workforce Development & Industrial Studies, GPD310 900-1600 ext. 2770 or Nsmith1@compton.edu

Alicia Zambrano CTE Career Pathways Coordinator 310 900-1600 ext. 2779 or azambrano@compton.edu



East Los Angeles College

Program Name	Technology and Logistics Program
Website	www.elaclogistics.com
Competencies Focus	The goal of East Los Angeles College's Technology & Logistics Program is to prepare students for 21st Century careers in the Logistics industry. Since our inception, we have made a strong commitment to stay current with industry trends and establish strategic industry partnerships to influence curriculum and land careers for students. Our Motto: Moving at the speed of business.
Cohort Size	The department serves over 900 students per year including high school students, business professionals and career-ready college students

For more information, contact Leo Medina at Medinal2@ELAC.edu.



El Camino College

Program Name	Business Management
Website	https://www.elcamino.edu/academics/divisions/business/business-management/index.aspx
Competencies Focus	<p>The El Camino College management program offers courses in a variety of disciplines, including management, accounting, human relations, sales, communications, computers, law, and marketing. Responsible for operations, maintenance, purchasing, planning, organizing, budgeting, and overseeing the work of employees, business managers are generally in charge of coordinating business activity in both private industry and public agencies. Students learn important skills in problem-solving, leadership, communication, and decision making. Professionals in management careers often are in charge of many aspects of business, including overseeing customer service and satisfaction, supervising staff, and making day-to-day decisions that direct and impact the future of the business.</p>

For more information contact, Virginia Rapp, Business Dean at vrapp@elcamino.edu.



Long Beach City College

Program Names	International Business and Logistics Programs (certificates and degrees) and Maritime Center of Excellence (not for credit short term training)
Website	https://www.lbcc.edu/internationalbusiness https://www.lbcc.edu/maritimecenter
Competencies Focus	<ul style="list-style-type: none">- Credit degrees and certificates in export, import, freight-forwarding, logistics, and supply-chain management- Not for credit short term industry certifications for supply chain and logistics entry level positions
Cohort Size	15 - 30 students per class
Hiring Timeframe	Credit programs complete following the spring semester; not for credit training runs year-round

For more information, contact Melissa Infusino MIM at minfusino@lbcc.edu or 562-938-3217



Los Angeles City College

Program Name	Computer Science, Cloud Computing and CyberSecurity Programs
Website	Course information: www.lacitycollege.edu/Departments/Math-CSIT-CT-CAOT/Programs Career Center resources: www.lacitycollege.edu/Resources/Career-Center/Department-Home
Cohort Size	20+ students

For more information, contact David Akopyan at akopyad@lacitycollege.edu



Los Angeles Harbor College

Program Name	Business Administration Program
Website	Business Administration webpage available here: www.effectiveness.lahc.edu/academic_affairs/business/SitePages/Home.aspx Course catalog available here: www.ed2go.com/lahc/ Career Training Program Course catalog: www.careertraining.ed2go.com/lahc/
Competencies Focus	Courses offered include: <ul style="list-style-type: none">- Distribution and Logistics Management- Supply Chain Suite- Supply Chain Management Fundamentals- Manufacturing Applications

For more information contact, Priscilla Lopez at lopezpa@lahc.edu.



Los Angeles Southwest College

Program Name Business Programs

Website <https://www.lasc.edu/programs/divisions/cte-workforce-division/business/index>

Competencies Focus The Business Department at Los Angeles Southwest College offers students the opportunity to acquire skills in a number of dynamic areas: the latest computer application programs, business English, graphics and accounting software. Degree and certificate programs are designed to prepare students for immediate employment and for promotional opportunities in information systems, office administration, and business communications. Business classes and courses in the Computer Applications and Office Technologies department opens the doors to those seeking employment in business, education and government in fields such as administrative assistants, accounting assistants, and administrative professionals.

For more information contact, Dr. Allison Moore, Chair School of Career & Technical Education at mooreap@lasc.edu.



Los Angeles Trade Technical College

Program Name The School of Advanced Transportation and Manufacturing includes the following programs: Automotive Collision Repair, Automotive Technology, Truck, Transit, and Heavy Equipment, Hybrid and Electric Vehicle Technology, Motorcycle Mechanics, Manufacturing and Industrial Technology, Machine Shop CNC, Electronics Communications, Microcomputer

Website www.lattc.edu/academics/pathways/atm
<http://twi.lattc.edu>

Cohort Size 1600+ unduplicated headcount

For more information, contact Marvin DaCosta, Pathway Navigator, at Dacostmb@LATTc.edu.

For more information regarding the Transportation Workforce Institute, visit contact Jess Guerra, Director at guerraj2@laccd.edu or 213-763-3997.



Mt. San Antonio College

Program Name	Accounting and Management
Website	https://www.mtsac.edu/am/
Competencies Focus	Supply Chain Management, Quality, Importing/Exporting, International Business
Cohort Size	50
Hiring Timeframe	Spring 2022

For more information, contact Derek Dokter at ddokter@mtsac.edu or 909 680-8098.



Pasadena City College

Program Name Business Administration – International Business/Trade

Website <https://www.pasadena.edu/academics/degrees-and-certificates/certificates-of-achievement/international-business-trade.php>

Competencies Focus The curriculum prepares students for competing in the international global marketplace. Emphasis is on importing, exporting and establishing an overseas business presence. This curriculum is designed for the individual international entrepreneur, as well as the established company executive.

Program Outcomes

1. Compare and contrast international and domestic business.
2. Write effective business correspondence, and give clear, concise oral presentations.
3. Achieve confidence working with whole numbers, fractions, and percents and apply them to common business problems such as markup, markdown, simple and compound interest, payroll, discounts, etc.
4. Identify and apply the major components needed to perform a country analysis.
5. Perform simple foreign exchange calculations to determine the cost of foreign products and the book value of foreign companies



Rio Hondo College

Program Name	Logistics Management
Website	https://www.riohondo.edu/logistics-management/
Competencies Focus	This program is designed to prepare students for employment as logistics planners, transportation analysts, inventory planners, and purchasing analysts. The program will allow the student to develop organizational skills, which can lead to advancement in operations management, transportation, purchasing, materials management, and related areas. The sequence of courses will provide the student the opportunity to acquire the knowledge and skills demanded of the modern logistics specialist. The sequence in which courses are taken may be modified to meet individual needs.
Cohort Size	Approximately 20 students per semester
Hiring Timeframe	This depends on the employer and the shift. If the employer needs people during the day, then we can target night students or we can encourage day students who need a job to take the job and switch to night classes. It's helpful when the employer can remain flexible so students can finish their program of study, but, when push comes to shove students need to do what is best for their future.

For more information, contact Eric Caesar at ecaesar@RioHondo.edu or 562-463-4650.



Santa Monica College

Program Name	Global Trade and Logistics Program
Website	www.smc.edu/AcademicPrograms/BusinessDepartment/Pages/Global-Trade-and-Logistics.aspx
Competencies Focus	Global trade and logistics include supply chain management, operations management, packing, materials handling, transportation management, distribution center management, inventory management, procurement, warehousing, and systems controls. From cargo handler to sales executive, the range of possible career options is endless.
Certificate and Degree Options	<ul style="list-style-type: none">- Associate of Science in Logistics and Supply Chain Management (24 units)- Certificate of Achievement in Logistic/SupplyChain Manager (24 units)- Certificate of Achievement in InternationalBusiness (24 units)- Department Certificate Business Logistics (12units)- Department Certificate Business International(12 units)

To view a program video, use the following link:
www.youtube.com/watch?v=IN3cLfxsv-c&feature=youtu.be

For more information, contact Keith Everett at Everett_Keith@smc.edu or Katya Rodriguez at Rodriguez_Katya@smc.edu.



West Los Angeles College

Program Name	Business Programs
Website	www.wlac.edu/Business/index.aspx
Competencies Focus	<p>Courses are offered in Accounting, Business, Entrepreneurship, Finance, Law, Management, Marketing, Small Business Management, Paralegal Studies and Real Estate.</p> <p>A degree in management is available; curriculum is for those who may go into business for themselves and for those who are already in business for themselves but want to strengthen their entrepreneurial and managerial skills. Coursework is designed so that students understand the financial, managerial, marketing, accounting, legal and practical day-to-day decision-making concerns of those in small businesses.</p>

For more information, contact Gustavo Demoner at demonegd@wla.edu.